



# Hospitality Solutions™

Hotel Management



25 years of hospitality management – experience that you can trust.

Hospitality Solutions is part of the Roedel Companies. Over 40 years, the people of Roedel created a remarkable story of achievement – developing and managing two of the most successful brands in the business – Susse Chalet and Grand Chalet. Now we use our unique experience to manage properties throughout the Eastern United States.

We offer commercial hotel management services for third party owners that are flexible and open. We specialize in hotels in transition between brands, hotels terminating their current contracts, financial distress and new hotel construction by owners who are not operators. Typical properties are limited service, mid-service, upscale brands with F&B and extended stay hotels.

We give you, the owner and investor, the information and the tools you need to make difficult operating decisions.

**Hospitality Solutions' experience gives hotel owners maximized revenue, controlled costs and positive free cash flow to increase return on investment.**

Meeting financial goals while exceeding guest expectations. In the hotel business, that's what it takes for success. With Hospitality Solutions that is exactly what you get.

Investors and owners in the hospitality industry face many complex decisions. At Hospitality Solutions, we've been in your shoes. We have more than 40 years of experience managing hotels for ourselves and for others, and you'll get the full benefit of our expertise.

We can control your operating costs, with systems and processes that keep you within budget. Our track record of creating sales and marketing plans that produce results means positive cash flow for owners.

Hospitality Solutions offers you:

- Experience – 25 years operating hotels for owners, investors, franchisors and financial institutions
- Maximized Revenue – We develop sales and marketing plans that produce results
- Controlled Costs – effective systems and processes that deliver more dollars to the bottom line
- Positive Free Cash Flow (EBITDA)- that increases the owners' Return on Investment

**Hotel management that is experienced, flexible and open to your needs.**



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